

		FY14 Approved	FY15 Draft
	<b>Revenues</b>		
LOCAL (annual contributions)	LOCAL	\$109,899.00	\$109,899.00
	Essex County	\$16,300.00	\$16,300.00
	Gloucester County	\$16,300.00	\$16,300.00
	King and Queen County	\$16,300.00	\$16,300.00
	King William County	\$16,300.00	\$16,300.00
	Mathews County	\$16,300.00	\$16,300.00
	Middlesex County	\$16,300.00	\$16,300.00
	Town of Tappahannock	\$4,033.00	\$4,033.00
	Town of Urbanna	\$4,033.00	\$4,033.00
	Town of West Point	\$4,033.00	\$4,033.00
LOCAL (other)	LOCAL OTHER	\$69,466.00	\$10,125.00
	MPCBPAA Staff Support	\$4,516.00	\$7,000.00
	Tappahannock Comp Plan Update	\$7,500.00	\$0.00
	Essex Comp Plan Updates	\$21,000.00	\$0.00
	Gloucester County -Aberdeen Creek Grant Match	\$5,200.00	\$0.00
	HZMP Update (FEMA Grant Matching funds)	\$31,250.00	\$3,125.00
STATE	STATE	\$135,171.00	\$148,132.16
	Dept of Housing and Community Development	\$75,971.00	\$72,932.16
	Dept of Rail and Public Transportation (TDM)	\$59,200.00	\$59,200.00
	Dept of Rail and Public Transportation (TDM Plan Update)		\$16,000.00
FEDERAL	FEDERAL	\$342,490.00	\$312,268.00
	Dept of Envir Quality (Coastal Program TA)	\$33,731.00	\$30,000.00
	Dept of Envir Quality ( Working Waterfronts Coalition I&II, III)	\$23,654.00	\$37,500.00
	Dept of Envir Quality (On-Site Technical Guidance- LWQ)	\$55,161.00	\$46,500.00
	Dept of Envir Quality (Living Shorelines)	\$28,110.00	\$0.00
	FHWA (VDOT/Rural Trans Plng Pgm)	\$58,000.00	\$58,000.00
	FEMA- All Hazards Mitigation Plan	\$18,750.00	\$37,500.00
	EDA - Broadband	\$0.00	\$32,550.00
	VIMS(WW) DEQ	\$2,500.00	\$0.00
	Dept of Envir Quality (Aberdeen Harbor Master Plan)	\$5,200.00	\$0.00
	Dept of Envir Quality (Floating Buildings)	\$9,893.00	\$0.00
	Dept of Envir Quality (Lands End Master Plan)	\$2,500.00	\$0.00
	Dept of Envir Quality (Water Re-Use)	\$0.00	\$5,977.00
	DEQ (PDC Competitive)		\$18,750.00
	DEQ (Aberdeen TIF)	\$0.00	\$24,841.00
	DHCD Regional CDBG Planning Grant	\$35,000.00	\$20,650.00
	Dept of Conservation and Recreation (Stormwater Mgmt)	\$69,991.00	\$0.00
OTHER	MISCELLANEOUS	\$20,840.00	\$27,550.00
	Interest Income (General Fund)	\$2,200.00	\$2,050.00
	Quarterly meetings, etc.	\$3,000.00	\$3,000.00
	Miscellaneous	\$5,000.00	\$5,000.00
	Office Space Rent	\$1,800.00	\$0.00
	Onsite RLF Program Income	\$3,500.00	\$10,000.00
	Business & Weatherization RLF Programs Income	\$5,340.00	\$7,500.00
		\$677,866.00	\$607,974.16
	<b>Expenses</b>		
PERSONNEL EXPENSE	PERSONNEL	\$326,852.20	\$308,805.00
	Executive Director	\$101,050.00	\$101,050.00
	Finance Director	\$52,380.00	\$52,380.00
	Director of Regional Planning (vacant)	\$0.00	\$0.00
	Regional Projects Planner (Transportation/Community)	\$43,513.20	\$42,500.00
	Regional Projects Planner (Environmental)	\$44,250.00	\$22,125.00
	Regional Projects Planner	\$42,220.00	\$42,220.00
	Secretary	\$43,439.00	\$43,439.00
	Part time (no benefits)(CDBG project)	\$0.00	\$5,091.00
FRINGE BENEFITS	FRINGE	\$130,622.70	\$101,760.56 33.0%
	Medical Insurance	\$56,460.00	\$42,190.80
	Qualified Pension Plan	\$42,098.56	\$29,566.85
	Social Security	\$25,004.19	\$22,527.86
	Life Insurance	\$3,889.54	\$3,716.97
	Workman's Compensation	\$300.00	\$270.00
	Unemployment Insurance	\$2,870.40	\$3,488.08
FACILITY EXPENSE	FACILITIES	\$32,414.00	\$31,588.00
	Rental	\$22,202.00	\$22,202.00
	Utilities	\$4,450.00	\$5,300.00
	Telephone	\$2,550.00	\$3,925.00
	Facility Insurance	\$3,212.00	\$161.00
EQUIPMENT AND SUPPLIES EXPENSE	EQUIPMENT/SUPPLIES	\$3,750.00	\$3,500.00
	Office Supplies	\$3,750.00	\$3,500.00
	Other	\$0.00	\$0.00
TRAVEL EXPENSE	TRAVEL	\$5,425.00	\$6,442.00
	Private Mileage @ \$.565per mile	\$375.00	\$750.00
	Vehicle Operating Costs	\$2,500.00	\$3,200.00
	Vehicle Insurance	\$950.00	\$992.00
	Lodging and Staff Expense	\$1,600.00	\$1,500.00
	Other		
PROFESSIONAL DEVELOPMENT EXPENSE	STAFF DEVELOPMENT	\$13,650.00	\$14,715.00
	Dues/Memberships	\$3,100.00	\$3,265.00
	Training (Workshops, Seminars)	\$200.00	\$250.00
	Conferences	\$10,000.00	\$8,000.00
	Subscriptions/Publications	\$350.00	\$200.00
	Other		\$3,000.00
CONSULTANT/CONTRACTUAL EXPENSE	CONTRACTUAL/CONSULTING	\$53,100.00	\$48,750.00
	Accounting/Auditing Services	\$6,900.00	\$6,750.00
	Legal Services	\$5,000.00	\$1,000.00
	Construction	\$0.00	\$0.00
	Consultant / Contractual Expense	\$41,200.00	\$41,000.00
MISCELLANEOUS EXPENSE	MISCELLANEOUS	\$67,254.00	\$65,035.00
	Postage	\$1,750.00	\$1,550.00
	Information Technology Cost Center	\$19,000.00	\$19,500.00
	Printing/Duplicating	\$9,000.00	\$9,000.00
	Promotion/Advertising	\$26,852.00	\$26,744.00
	Quarterly Meetings, etc.	\$3,800.00	\$3,800.00
	Meeting Supplies	\$6,000.00	\$2,500.00
	Public Officials Insurance	\$752.00	\$1,841.00
	Other	\$100.00	\$100.00
		\$633,067.90	\$580,595.56
	General Fund Increase (Requirement)	\$44,798.10	\$27,378.60
	Required Matching Funds	\$110,064.00	\$67,986.00
	Unrestricted General Fund Balance	\$348,530.00	\$432,412.00
NONCASH AWARDS	Technical Assistance Awards	\$150,000.00	\$50,000.00

Agency Admin (Indirect)		Hours	Staff Rate	22%
<b>Resources</b>				
	Indirect Costsharing		\$162,499	
<b>Total Resources</b>			\$162,499	
<b>Expenses</b>				
	Exec Dir		\$14,000	289
	Finance Director		\$15,000	598
	Secretary		\$35,285	1,696
	Fringe		\$21,214	
	Facilities		\$31,588.00	
	Supplies/Vehicles		\$7,692.00	
	Acctg		\$6,620.00	
	Misc		\$31,100.00	
<b>Total Expenses</b>			\$162,499	
<b>Environmental Coastal Community Development</b>				24%
<b>Resources</b>				
	Working Waterfronts (DEQ)		\$37,500	
	Req Match		\$0	
	Aberdeen TIF (DEQ)		\$24,841	
	Req Match		\$0	
	Coastal TA (DEQ)		\$30,000	
	Req Match		\$10,000	
	Water Reuse		\$5,977	
	Req Match		\$2,000	
	LWQ (DEQ)		\$46,500	30-Sep
	Req Match		\$0	
	PDC Competitive (DEQ)		\$18,750	
	Req Match		\$18,750	
	PDC Competitive (DEQ)		\$0	
	Req Match		\$0	
<b>Total Resources</b>			\$194,318	
<b>Expenses</b>				
	Planner - HB		\$9,201	455
	Planner - MW		\$3,500	172
	Planner - JR		\$22,125	1,044
	Finance Director		\$7,454	297
	Exec Dir		\$37,445	774
	Fringe		\$26,309	
	Indirect		\$52,982	
	Other Direct		\$35,300	
<b>Total Expenses</b>			\$194,317	
<b>Transportation</b>			\$1	28%
<b>Resources</b>				
	RTP (FHA)		\$58,000	
	Req Match		\$14,500	
	TDM (DRPT)		\$59,200	
	Req Match		\$14,800	
	TDM Plan Update (DRPT)		\$16,000	
	Req Match		\$4,000	
<b>Total Resources</b>			\$166,500	
<b>Expenses</b>				
	Planner -MW		\$39,000	1,916
	Finance Director		\$15,600	622
	Secretary		\$7,754	373
	Planner - HB		\$6,060	300
	Fringe		\$22,577	
	Indirect		\$45,465	
	Other Direct		\$30,044	
<b>Total Expenses</b>			\$166,500	
<b>Local Projects/Staff Support to External Entities</b>			\$0	1%
<b>Resources</b>				
			\$0	
	MPCBPAA Staff Support		\$7,000	
<b>Total Resources</b>			\$7,000	
<b>Expenses</b>				
	Planner - MW		\$0	0
	Exec Dir		\$0	0
	Planner - HB		\$1,210	60
	Finance Director		\$1,900	76
	Secretary		\$400	19
	Fringe		\$1,158	
	Indirect		\$2,333	
	Other Direct		\$0	
<b>Total Expenses</b>			\$7,001	
<b>Local/Regional Planning &amp; Admin</b>			-\$1	8%
<b>Resources</b>				
	Local dues		\$109,899	
	Misc		\$8,000	
	Base Funding		\$72,932	
	Interest		\$2,050	
<b>Total Resources</b>			\$192,881	
	Gen Fund		-\$29,992	
<b>Expenses</b>				
	Matching Funds		\$67,986	
	Exec Dir		\$35,305	730
	Planner - HB		\$0	0
	Planner - MW		\$0	0
	Planner - JR		\$0	0
	Finance Director		\$4,906	196
	Fringe		\$13,270	
	Indirect		\$26,723	
	Direct		\$14,700	
<b>Total Expenses</b>			\$162,889	
<b>Onsite Repair &amp; Pumpout</b>			\$29,992	0%
<b>Resources</b>				
	Loan funding only			
<b>Mandates</b>				
<b>Resources</b>				
	Stormwater (DCR)		\$0	
	Req Match		\$0	
<b>Total Resources</b>			\$0	
<b>Expenses</b>				
	Exec Dir		\$0	0
	Planner - JR		\$0	0
	Planner - MW		\$0	0
	Finance Director		\$0	0
	Fringe		\$0	
	Indirect		\$0	
	Other Direct		\$0	
<b>Total Expenses</b>			\$0	
<b>Emergency &amp; Hazards Management</b>				
<b>Resources</b>				
	HMP Update (VDEM/FEMA)		37,500	
	Req Match (localities)		3,125	
<b>Total Resources</b>			40,625	
<b>Expenses</b>				
	Finance Director		1,020	41
	Planner - HB		11,331	560
	Planner - JR		0	0
	Exec Dir		2,000	41
	Fringe		4,736	
	Indirect		9,537	
	Other Direct		12,000	
<b>Total Expenses</b>			40,624	
<b>Economic Development</b>			1	10%
<b>Resources</b>				
	CDBG Regional Planning Grant		\$20,650	
	Req match		\$2,050	
	EDA Broadband		\$32,550	
	Req match		\$3,105	
<b>Total Resources</b>			\$58,355	
<b>Expenses</b>				
	Exec Dir		\$12,300	254
	Planner - HB		\$14,418	713
	Planner - MW		\$0	0
	Planner - JR		\$0	0
	Finance Director		\$0	0
	Planner - NB		\$5,091	141
	Fringe		\$10,497	
	Indirect		\$21,139	
<b>Total Expenses</b>			\$58,354	
<b>Direct Constituent Services (RLFs)</b>			\$1	2%
<b>Resources</b>				
	Onsite RLF		\$10,000	
	EECBG RLF		\$750	
	BUS RLF		\$6,750	
<b>Total Resources</b>			\$17,500	
<b>Expenses</b>				
	Finance Director		\$6,500	259
	Fringe		\$2,145	
	Indirect		\$4,320	
	Other Direct		\$540	
<b>Total Expenses</b>			\$13,505	
			\$3,995	11,625
				100%

Position	Base Salary	Hourly Rate	Matching Funds	125 Plan Benefit	Salary
Exec Dir	\$98,050.00	\$48.40	General Fund	\$3,000.00	\$101,050.00
Finance Dir	\$49,380.00	\$25.09	Staffing	\$3,000.00	\$52,380.00
Planner - MW	\$39,500.00	\$20.35		\$3,000.00	\$42,500.00
Planner - HB	\$39,220.00	\$20.22		\$3,000.00	\$42,220.00
Planner - JR	\$20,625.00	\$21.19		\$1,500.00	\$22,125.00
Secretary	\$40,439.00	\$20.80		\$3,000.00	\$43,439.00
Part-time	\$5,091.00	\$36.00		\$0.00	\$5,091.00
	\$292,305.00			\$16,500.00	\$308,805.00

Indirect Rate Computation				
Position	Salary	Indirect	% Indirect	Direct
Exec Dir	\$101,050.00	\$14,000.00	14%	\$87,050.00
Finance Dir	\$52,380.00	\$15,000.00	29%	\$37,380.00
Planner - MW	\$42,500.00	\$0	0%	\$42,500.00
Planner - HB	\$42,220.00	\$0	0%	\$42,220.00
Planner - JR	\$22,125.00	\$0	0%	\$22,125.00
Part-time	\$5,091.00	\$0	0%	\$5,091.00
Secretary	\$43,439.00	\$35,285.00	81%	\$8,154.00
Total	\$308,805.00	\$64,285.00		\$244,520.00
Fringe @33%	\$101,905.65	\$21,214.05		\$80,691.60
Base		\$85,499.05		\$325,211.60
Base Funding		\$0.00		
Office Space Rent		\$0.00		
Facilities		\$31,588.00		
Equip/supplies		\$3,000.00		
Veh/Staff		\$4,692.00		
Dues		\$0.00		
Acctg		\$6,620.00		
Misc		\$31,100.00		
Total Indirect		\$162,499.05		
Indirect rate		0.500		
Fringe Rate		0.33		

Position	Admin	Enviro	Transport	Staff Support	Local Initiatives	Emergency	Econ	RLF	Total
Exec Dir	14%	37%			35%	2%	12%		100%
Finance Dir	29%	14%	30%	4%	9%	2%		12%	100%
Planner - MW		8%	92%						100%
Planner - HB		22%	14%	3%		27%	34%		100%
Planner - JR		50%							50%
Secretary	81%		18%	1%					100%
Part-time*							100%		100%
Agencywide	22%	24%	28%	1%	8%	6%	10%	2%	100%